

About Appirio

Appirio, a cloud solution provider, offers both products and professional services that help enterprises accelerate their adoption of the cloud. With over 2500 customers, Appirio has a proven track record of implementing mission-critical solutions and developing innovative products on cloud platforms such as salesforce.com, Google Apps, and Amazon Web Services. From offices in the U.S. and Japan, Appirio serves a wide range of companies including Avago, Hamilton Beach, Japan Post Network, Ltd, Pfizer and Qualcomm. Appirio was founded in 2006, is the fastest growing partner of salesforce.com and Google, and is backed by Sequoia Capital and GGV Capital.

Our Customers

Appirio is proud to have completed innovative project work for over 150 enterprise-class customers including some of salesforce.com and Google's largest and most complex customer engagements. In addition, over 2,500 customers of all sizes use Appirio products.



"We see huge potential for cloud computing and the Force.com platform in our organization, and Appirio's proven success with enterprises and insight into the platform's capabilities will help us realize that potential"

- Akira Iwasaki, CIO, Japan Post

Our Services

Appirio delivers a full range of professional services to help enterprises accelerate their adoption of the cloud. Our service offerings include cloud strategy and portfolio mapping, Salesforce and Google Apps implementation, custom development in the cloud and cloud sourcing.

Our Products

Appirio offers packaged enterprise applications that power next-generation customer-facing processes, built 100% in the cloud. Over 2,500 companies use our applications, and we have created 3 of the top 7 vendor applications on the AppExchange. Our portfolio includes:

- **Professional Services Enterprise:** Appirio offers a native Force.com Professional Services Automation solution to more effectively manage what's core to every services business: your people, your customers, your projects, and your transactions.
- **Referral Management Solutions:** Referrals are the highest quality and lowest cost way to build your business. Appirio brings together Facebook and Salesforce to encourage referrals within your community for viral marketing and recruiting.
- **Collaborative Sales and Support:** Appirio offers a cost-effective way of extending Salesforce with Google Apps to improve sales and support collaboration. Allow your users to share data, documents, and events across your company and your ecosystem.
- **Cloud Connectors:** Appirio's search, synchronization and cloud storage products bring together the power of today's leading cloud platforms: Salesforce, Google, Facebook, and Amazon.

Our Insight

Appirio is an established leader in building the business case for cloud computing and has been quoted in publications such as *BusinessWeek*, *CIO Magazine*, *CNET*, *ComputerWorld*, *Dow Jones*, *Forbes*, *Fortune*, and *TechCrunch*. Appirio's industry leadership has been recognized by Gartner (Cool Vendor in Cloud Computing Management and Professional Services), *InformationWeek* (Startup 50) and SIIA (CODiE for Content Newcomer of the Year).

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